

Nicolas Dupuis

Chief of Staff & Product Operations | Executive Partnership, Roadmap & Portfolio Visibility | AI-Enabled Decision Support

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SUMMARY

Product operations and strategy professional with 11+ years partnering with senior product and business-unit leadership to turn strategy into execution across a global hardware product organization. Builds the portfolio visibility, executive reporting, and decision-support materials leaders rely on to prioritize investment and steer the roadmap. Drives cross-functional alignment across product, finance, and operations through influence without authority, and uses AI daily to sharpen decision-making and operational effectiveness. Engineer by training, fluent in the realities of product development.

EXPERIENCE

Program Manager, Strategic Planning & Product Operations

Nov 2019 – Present

Hewlett Packard Enterprise · Andover, MA (Remote)

- Built and own the portfolio dashboards and executive reporting now relied on across product management, product leadership, and business-unit leadership, giving leaders clear visibility to prioritize and make decisions.
- Framed an \$28M inventory surplus problem into a clear plan, surfaced the risk early, and partnered with executive leadership on the cross-functional solution they adopted to eliminate the inventory risk.
- Drive an order-prioritization program that ranks product orders by forecasted cost impact and availability, directing effort to the highest-impact work and saving thousands to tens of thousands of dollars per order.
- Built a cost-modeling tool from scratch that forecasts budget impact from rising component costs and supplier constraints, giving leadership advance visibility into financial risk before it materialized.
- Drive cross-functional alignment across product, supply, and business teams through influence without authority, using Microsoft Copilot daily across Fabric, Excel, and Power BI to accelerate analysis and decision-making.

Engineering Project Specialist II

Apr 2016 – Nov 2019

Hewlett Packard Enterprise · Andover, MA (Remote)

- Drove the launch of a new enterprise networking product forecast to generate \$15M in annual revenue over its first three years, coordinating engineering, supply, and go-to-market teams to hit the release date.
- Led cross-functional teams through the full new-product lifecycle, from concept to launch, delivering on time and on budget.
- Built the governance frameworks and standard operating procedures that let a key product program compress its time-to-market.
- Standardized analytics and reporting across global teams, improving consistency and shortening delivery timelines.
- Created portfolio dashboards for global order and shipment tracking, with regional drill-down for leadership.

Engineering Project Specialist I

May 2014 – Apr 2016

Hewlett Packard Enterprise · Littleton, MA

- Led the qualification program to bring a major operating system onto the company's enterprise networking hardware, owning technical scope, timeline, and resources.
- Identified and launched a new product line projected at \$10M+ in annual revenue, coordinating across engineering and business teams.
- Reworked the budget process and built planning and tracking systems that sharpened forecasting and resource allocation across the program portfolio.

EDUCATION

B.S., Management Engineering (Concentration: Electrical & Computer Engineering)

2014

Minor in Economics · Worcester Polytechnic Institute, Worcester, MA · GPA 3.54

SKILLS

Chief of Staff & Product Operations: Executive Partnership & Decision Support · Roadmap & Portfolio Visibility · Investment Prioritization · Cross-Functional Alignment · Operating Cadence · Influence Without Authority

Analytics & AI: AI-Enabled Operations (Microsoft Copilot) · Financial & Operating-Data Acumen · Forecasting · Cost Modeling · Structured Problem Solving · Data Visualization

Tools: Microsoft Power BI · Microsoft Fabric · Excel (advanced) · DAX · PowerPoint